

## Purpose

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you to compare it with other products.

## Product

**8,00% p.a. Protect Multi Aktienanleihe with Participation on BMW, Continental, Daimler, Volkswagen**

ISIN: DE000VF1H6A8 / German Securities Code (WKN): VF1H6A

**Product Manufacturer:** Bank Vontobel Europe AG, Frankfurt/Main Branch, Germany, website: <https://zertifikate.vontobel.com>  
Call **00800 93 00 93 00** for more information

**Issuer:** Vontobel Financial Products GmbH, Frankfurt/Main, Germany, with a product guarantee by Vontobel Holding AG, Zurich, Switzerland (Guarantor)

**Competent Authority:** Federal Financial Supervisory Authority (BaFin), Germany

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**You are about to purchase a product that is not simple and may be difficult to understand.**

## What is the product?

**Type** Debt instrument in bearer form, evidenced by a global certificate, governed by German law.

**Objectives** The objective of this product is to provide you with the possibility of receiving an enhanced return in exchange for taking the risk of a loss of some or all of your investment. The product is a complex financial instrument linked to 4 Underlyings. It has a fixed term and will be due on the Maturity Date.

You will receive an interest payment according to the Interest Rate in relation to the Nominal Amount on the Maturity Date irrespective of the performance of the Underlyings.

At maturity, the redemption of the product depends on the performance of the Underlyings:

- If the Observation Price of all Underlyings is always above the respective Barrier during the Observation Period, you will receive a cash amount on the Maturity Date.  
The cash amount will equal the Nominal Amount multiplied by the sum of (i) 100% and (ii) the Participation Factor multiplied by the difference between (A) the average performance of the Underlyings and (B) 100%. The cash amount shall be at least equal to the Nominal Amount.  
The performance of an Underlying corresponds to the Reference Price of an Underlying on the Valuation Date divided by the respective Strike.
- If the Observation Price of at least one Underlying is equal to or below its Barrier at least once during the Observation Period, you aren't entitled to the Nominal Amount any more. Instead, you will receive the Underlying with the worst performance according to the Ratio of that Underlying.  
You will receive such Underlying only in integral numbers. In addition, you will receive a compensation payment equal to the fractional number of the Ratio, multiplied by the Reference Price of the Underlying. In such case the sum of the value of the delivered Underlyings, the compensation payment on the Maturity Date and the Interest paid will generally be less than the amount you invested, so that you will make a loss.

You must pay accrued interest (accumulated interest) pro rata when purchasing the product during its term.

You are not entitled to receive any dividend from an Underlying and you have no right to any further entitlement resulting from any such Underlying (e.g. voting rights).

**Product** (Subscription Period: until 28 January 2019 (15:00, local time Frankfurt/Main), subject to shortening)

Product Currency	EUR	Type of Settlement	Physical delivery
Nominal Amount	EUR 1,000.00	Observation Period	28 January 2019 to 28 January 2020, continuous monitoring
Purchase Price	100.00% of the Nominal Amount	Valuation Date	28 January 2020
Initial Fixing Date	28 January 2019	Maturity Date (Maturity)	4 February 2020
Issue Date	28 January 2019		
Payment Date	31 January 2019		

### Interest

Interest Rate	8.00% p.a.	Interest Payment Date	4 February 2020
Interest period	31 January 2019 until 4 February 2020		

### Underlyings

Bayerische Motoren Werke AG

Type	Bearer Share	Ratio	indicative: 14.34926
ISIN	DE0005190003	Strike	100.00%*
Currency	EUR	Barrier	75.00%*
Reference Exchange	XETRA	Observation Price	Price of Underlying on the Reference Exchange
Reference Price	Closing price on the Reference Exchange		
Initial Reference Price	Reference Price on the Initial Fixing Date		

Continental AG

Type	Bearer Share	Ratio	indicative: 8.18666
ISIN	DE0005439004	Strike	100.00%*
Currency	EUR	Barrier	75.00%*
Reference Exchange	XETRA	Observation Price	Price of Underlying on the Reference Exchange
Reference Price	Closing price on the Reference Exchange		
Initial Reference Price	Reference Price on the Initial Fixing Date		

Daimler AG

Type	Registered Share	Initial Reference Price	Reference Price on the Initial Fixing Date
ISIN	DE0007100000	Ratio	indicative: 22.07018
Currency	EUR	Strike	100.00%*
Reference Exchange	XETRA	Barrier	75.00%*
Reference Price	Closing price on the Reference Exchange		

Observation Price Price of Underlying on the Reference Exchange

Volkswagen AG

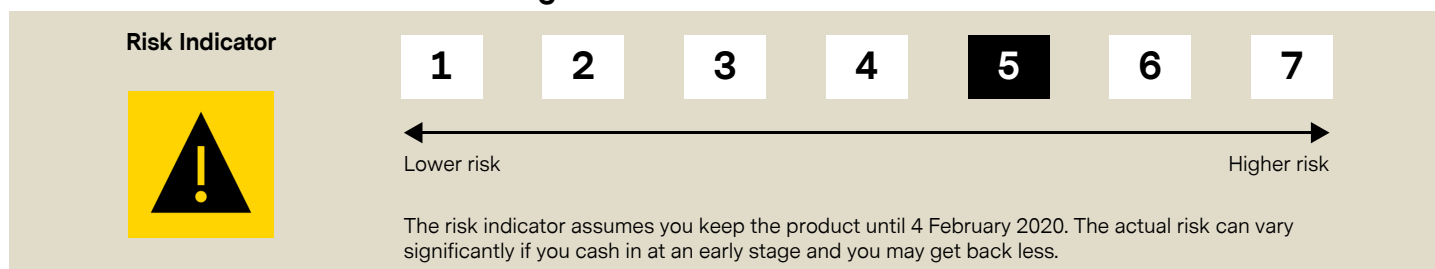
Type	Preferred Share	Ratio	indicative: 7.33945
ISIN	DE0007664039	Strike	100.00%*
Currency	EUR	Barrier	75.00%*
Reference Exchange	XETRA	Observation Price	Price of Underlying on the Reference Exchange
Reference Price	Closing price on the Reference Exchange		
Initial Reference Price	Reference Price on the Initial Fixing Date		

#### \* of the Initial Reference Price

The Issuer is entitled to terminate the product with immediate effect, if an extraordinary event occurs. Examples of extraordinary events include the delisting or cessation of an Underlying. In this case, the termination amount may be significantly less than the amount you invested. A total loss of the investment is possible. You also bear the risk that the product will be terminated at a time unfavourable to you, and you may only be able to reinvest the termination amount on less favourable terms.

**Intended retail investor** The product is intended for retail investors who intend to form and / or optimize assets in general and have a short-term investment horizon. The product is designed for investors with informed knowledge and / or experience with financial products. The investors are able to bear a total loss of their investment and do not attach any importance to capital protection.

## What are the risks and what could I get in return?



The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because the Issuer and the Guarantor are not able to pay you.

We have classified this product as 5 out of 7, which is a medium-high risk class. This rates the potential losses from future performance at a medium-high level, and poor market conditions are very unlikely to impact the capacity of the Issuer and the Guarantor to pay you. **Be aware of currency risk** if your reference currency differs from the Product Currency. **You will receive payments in a different currency, so the final return you will get depend on the exchange rate between the two currencies.** This risk is not considered in the indicator shown above. In the case of the physical delivery of the Underlying, price losses may arise even after the Valuation Date until the Underlying is credited to your securities account. This product does not include any protection from future market performance so you could lose some or all of your investment. If the Issuer and the Guarantor are not able to pay you what is owed, you could lose your entire investment.

## Performance Scenarios

Investment EUR 10,000		1 Year	Recommended holding period 4 February 2020
<b>Scenarios</b>			
<b>Stress scenario</b>	<b>What you might get back after costs</b> Average return each year	<b>EUR 1,292.93</b> -87.07%	<b>EUR 4,923.70</b> -48.76%
<b>Unfavourable Scenario</b>	<b>What you might get back after costs</b> Average return each year	<b>EUR 7,303.24</b> -26.97%	<b>EUR 6,874.47</b> -30.02%
<b>Moderate scenario</b>	<b>What you might get back after costs</b> Average return each year	<b>EUR 10,587.67</b> 5.88%	<b>EUR 9,928.95</b> -0.68%
<b>Favourable scenario</b>	<b>What you might get back after costs</b> Average return each year	<b>EUR 14,059.74</b> 40.60%	<b>EUR 14,104.40</b> 39.42%

This table shows the money you could get back over the next 1 year and 1 month, under different scenarios, assuming that you invest EUR 10,000. The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products. The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where the Issuer and the Guarantor are not able to pay you. The figures shown include all the costs of the product itself, but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

## What happens if Vontobel Financial Products GmbH is unable to pay out?

You are exposed to the risk that the Issuer and the Guarantor might be unable to fulfil their obligations in respect of the product and the guarantee – e.g. in the event of insolvency (inability to pay / over-indebtedness) or an administrative order of resolution measures. In case of a crisis of the Guarantor such an order can also be issued by a resolution authority in the run-up of an insolvency proceeding. Thereby the resolution authority has extensive intervention powers. Among other things, it can reduce rights of the investors to zero, terminate the guarantee or convert it into shares of the Guarantor and suspend rights of the investors.

**A total loss of your capital invested is possible.** The product is a debt instrument and as such is not covered by any deposit protection scheme.

## What are the costs?

### Costs over time

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs.

The amounts shown here are the cumulative costs of the product itself. The figures assume you invest EUR 10,000.00. The figures are estimates and may change in the future.

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time.

Investment EUR 10,000.00	If you cash in after 1 year	If you cash in on 4 February 2020 (maturity)
<b>Total costs</b>	<b>EUR 283.64</b>	<b>EUR 218.00</b>
Impact on return (RIY) per year	3.091%	2.189%

### Composition of Costs

The table below shows:

- the impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period;
- the meaning of the different cost categories.

#### This table shows the impact on return per year

One-off costs	Entry costs	2.189%	The impact of the costs already included in the price. This includes the costs of distribution of your product (up to 1.00%).
	Exit costs	0.00%	The impact of the costs of exiting your investment when it matures.
Ongoing costs	Portfolio transaction costs	-	Not applicable
	Other ongoing costs	0.00%	The impact of the costs that we take each year for managing your investments.

### How long should I hold it and can I take money out early?

#### Recommended Holding Period: until 4 February 2020 (maturity)

The redemption described in section “What is this product?” above only applies if the product is held until maturity.

The product does not provide for an early termination or exercise right of the investor. Therefore, investors should be prepared to stay invested for the term of the product. The only possibility to cash in the product earlier is by selling the product through the exchange where the product is listed or outside of such exchange.

Exchange Listing	Frankfurt Stock Exchange (Freiverkehr), Stuttgart Stock Exchange (Freiverkehr)	Last Exchange Trading Day Price Quotation	28 January 2020, 12:00 Percentage, clean
Smallest Tradable Unit	EUR 1,000.00		

A sale of the product may in particular not be possible under exceptional market circumstances or in case of technical disruptions. If you sell the product before its maturity, you may receive back less than if you had kept the product until maturity.

### How can I complain?

Any complaint regarding the person advising on, or selling, the product can be submitted directly to that person via the relevant website. Any complaint regarding the product, this document or the conduct of the Manufacturer and/or the Issuer of this product can be submitted in text form (e.g. by letter or e-mail) to Bank Vontobel Europe AG, Financial Products, Bockenheimer Landstrasse 24, 60323 Frankfurt/Main, Germany, email: [zertifikate.de@vontobel.com](mailto:zertifikate.de@vontobel.com), website: <https://zertifikate.vontobel.com>.

### Other relevant information

The prospectus, any supplements thereto and the final terms are, in accordance with legal requirements, available free of charge on the website <https://zertifikate.vontobel.com>. In order to obtain more detailed information - and in particular details of the structure of and risks associated with an investment in the product - you should read these documents.